Message Text

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DEFENSE PASS TO DEFENSE MAPPING AGENCY (VADM KRAMER)

EO 11652 NA TAGS: MASS VE

SUBJ: CODESUR AIRCRAFT

REF: CARACAS 4186

SUMMARY: THE VENEZUELAN NATIONAL MAPPING AGENCY RECENTLY INDICATED TO IAGS OFFICIALS THAT THERE IS A REASONABLE CHANCE THAT THIS AGENCY MAY BE ABLE TO OBTAIN FUNDS IN THE 1976 GOV BUDGET TO PURCHASE THE THREE HELICOPTERS AND , SEPARATELY, THE FIXED-WING AIRCRAFT PRESENTLY ON LOAN BY THE US TO THE GOV. THE EMBASSY RECOMMENDS THAT WE TAKE ADVANTAGE OF THIS OPPORUTNITY AND PROVIDE TO THE GOV PROPOSED PRICES FOR THESE AIRCRAFT. END SUMMARY

1. AS REPORTED REF, ON APR 17 THE VENEZUELAN MINISTER OF PUBLIC WORKS REQUESTED EXTENSION OF THE 1972 LOAN OF THREE UH-1H HELICOPTERS FOR USE IN CARTOGRAPHIC PROGRAMS IN SOUTHERN VENEZUELA. IN PREVIOUS MESSAGES, THE EMBASSY HAS SUGGESTED THAT THE US DONATE THESE HELICOPTERS AND THE U-1A FIXED-WING AIRCRAFT. THIS RECOMMENDATION WAS MADE IN ORDER TO RELIVEE THE US OF COSTS INCURRED IN THE SUPPORT OF THESE AIRCRAFT AND TO GAIN THE POLITICAL BENEFITS OF A DONATION. MOREOVER, THE VENEZUELAN MAPPING AGENCY (DIRECCION DE CARTOGRAFIA NACIONAL - DCN) WHICH CONTROLS THE AIRCRAFT MAINTAINED AT THAT TIME THAT IT WOULD NOT BE ABLE TO LIMITED OFFICIAL USE

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OBTAIN THE FUNDS TO PURCHASE THE AIRCRAFT.

- 2. IN RECENT CONTACTS WITH IAGS OFFICIALS, HOWEVER, THE DIRECTOR OF DCN HAS STATED THAT HE MAY BE ABLE TO OBTAIN FUNDS FOR THE PURCHASE OR LEASE OF THE HELICOPTERS, IF THE PRICE IS REASONABLE. HE ALSO EMPAHSIZED THAT IT WAS IMPORTANT TO REACH AGREEMENT SOON ON THE TERMS OF SALE OR LEASE, SINCE HE WAS CURRENTLY PREPARING HIS PROGRAM AND APPROPRIATION REQUESTS FOR THE NEXT GOV ANNUAL BUDGET (JANUARY-DECEMBER, 1976).
- 3. IN THE EMBASSY'S VIEW THE REASONS UNDERLYING THIS SHIFT ARE THAT: (A) DCN BELIEVES THAT IT CAN MAINTAIN FIRMER CONTROL OVER THE AIRCRAFT IF IT OWNS THEM OUTRIGHT; AND (B) CURRENT RUMORS THAT THE VENEZUELAN AIR FORCE WILL PURCHASE SEVERAL HELICOPTERS ARE ENCOURAGING DCN OFFICIALS TO BELIEVE THAT THEY MAY BE ABLE TO SECURE FUNDS OF THEIR WON FOR THEIR THREE HELICOPTERS.
- 4. THE EMBASSY BELIEVES WE SHOULD TAKE ADVANTAGE OF THE POSSIBILITY THAT THE DCN WILL OBTAIN FUNDS TO PURCHASE THE AIRCRAFT. A SALE WOULD ENALBE THE US TO AVOID ANY FUTURE RESPONSIBILITY FOR THE SUPPORT OF THESE AIRCRAFT. ACCORDINGLY, THE EMBASSY WOULD APPRECIATE RECEIVING AUTHORIZATION TO SELL THE HELICOPTERS AND THE AIRPLANE TO THE GOV. WE WOULD ALSO NEED A PRICE QUOTATION FOR EACH OF THESE TRANSACTIONS.
- 5. IN CONTRAST TO SELLING THE AIRCRAFT, A LEASING ARRANGMENT, EITHER ON A COST-REIMBURSABLE BASIS OR ON A FIXED-PRICE BASIS, HAS THE DRAWBACK OF LEAVING THE US RESPONSIBLE FOR THE CONTUNIED MAINTENANCE AND SUPPORT OF THE AIRCRAFT. THE ADMINISTRATIVE BURDEN CREATED BY A COST-REIMBRUSABLE CONTRACT WOULD BE EXCESSIVE AS WOULD BE THE POTENTIAL DOLLAR LOSS IN A FIXED PRICE LEASE SHOULD THERE BE ANY ACCIDENTS OR MAJOR UNSCHEDULED MAINTENANCE. COMPARING THE TWO METHDS OF LEASE, THE FIXED PRICE LEASE IS PREFERABLE, BECAUSE IT WOULD ELIMINIATE THE ADMINISTRITIVE COSTS AND BURDENS INVOLVED IN DETAILED BOOKKEEPING PROCEDURES, WICH IAGS IS NOT LOCALLY STAFFED TO ACCOMPLISH.

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